



# Entrepreneurial Strategic Management

*Ken R. Blawatt*

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## **Entrepreneurial Strategic Management** Ken R. Blawatt

This managerial book goes beyond the traditional thoughts on this subject. It brings you a challenging dimension: Create an entrepreneurial organization and you will exceed in the realization of your goals and objectives. The entrepreneurial organization thrives on developing innovation, customer retention, productivity, and growth. Your role and that of other managers has changed dramatically in the last decade because two powerful new forces have joined in the environment. A new social awareness and demographic shift in the work force coupled with a shrinking of markets in a technological and global landscape demands new ways of planning, organizing, and directing organizations. ESM argues the need for implementation as the force majeure in fulfilling strategic plans and the engagement of the whole organization in strategic management to achieve organizational goals. Inside, you'll be introduced to a new approach to understanding the economic marketplace in four quadrants or fields where each determines what strategic responses are needed to thrive in those fields and which direction the organization is to go if it is to survive and grow. This book lays out the cycle of corporate products and services from profitable innovation to decline and failure and offers the executive a road map to renovate and build the organization.

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